



Rees Machinery Group Ltd
Unit C, Mochdre Industrial Estate,
Newtown, Powys
Telephone: 01686 621704
Email: sales@rmgroupuk.com
Website: www.rmgroupuk.com

Job Description – Technical Sales Manager

Summary

RMGroup specialise in the manufacture and supply of process and packaging machinery to various industries around the UK. The company has demonstrated significant growth within the last few years and we are continually looking for aspiring individuals to join our dynamic team. We are currently looking to appoint a Technical Sales Manager to join us.

Desirable candidates will possess knowledge of process and packaging machinery, robotic automation and material handling. Industry experience however is not essential and candidates with the right sales attributes will be considered.

Duties and Responsibilities

- Proactively sell RMGroup products and services, source new industry and target new potential customers whilst responding to organic sales enquiries
- Providing new and existing customers with solutions to packing operations with offerings from product base in order to optimise production outputs
- Compile quotations and illustrative 2D layout drawings following site visits
- Work alongside a dedicated project manager and installation team to deliver systems as per sales proposal
- Provide excellent customer service to build and maintain customer relationships
- Support and develop the company's brand and industry reputation

Desirable Skills and Experience

- Minimum 3 years experience in sales role or similar
- Ability to use 2D CAD desirable. Training can be provided
- Excellent computer skills, including working knowledge of Excel, Word, and Microsoft Outlook
- Be highly self-motivated with good work ethic and have the ability to work under own initiative

Ideal candidates will have a full UK driving licence. As nationwide travel is expected. Flexible, Home based working will be considered.

Working Hours: 45 Hours a week. Monday-Friday

Holidays: 24 Days + Bank Holidays

Salary: £30,000-£45,000 + Bonus, Laptop, Phone, Company car provided + Other benefits

If you have any questions or would like to submit a CV please contact Rosie Davies

Tel: 01686 621704 **Email:** rosie.rees@rmgroupuk.com